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## Kexxel Group: Negotiate to Win Masterclass by Jim Thomas endlessly impressing top multinational organizations across Asia and the Middle East!

July 30, 2012

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Kexxel Group and Jim Thomas have done it again! The Negotiate to Win Masterclass was yet another epic success, as were the previous seminars in 2010 and 2011.

FOR IMMEDIATE RELEASE

(Free-Press-Release.com) July 30, 2012 -- Kuala

Lumpur, Singapore, China, India and Dubai, 8 April -

20 July 2012 – Kexxel Group and Jim Thomas

have done it again! The Negotiate to Win

Masterclass was yet another epic success, as

were the previous seminars in 2010 and 2011.

Jim Thomas is no stranger in Asia and the Middle

East, as his impressive knowledge, experience

and set of skills continue to be known and

respected by his admirers and audiences. A

combination total of 129 delegates participated in

the events at all five different venues and

countries. Evidently, a great turn out!

Time and time again, this remarkable speaker and accomplished author of the International Bestseller 'Negotiate to Win' proceeds to prove himself as the best of the best in his profession. It appears that nothing could ever stop or slow Jim down from doing what he loves and if you were present at the course(s), you would have seen and felt his enthusiasm and passion as he lectures. The participants from all five venues were energetic, excited and motivated from the start to the very end of the two days course.

Brian Iskandar Zulkarim, the CEO of Malaysia Airports Holding praised, *"The speaker was the highlight of the event. This program is probably one of the best I've had for the past ten years – it's a very good course. The biggest thing is the speaker. He has excellent knowledge of what he's talking about and great experience. The knowledge that he has brought and given to us, it's fantastic! Jim is one of those people who does training for the sake of passing on knowledge, rather than "Oh, I've got to make money to earn a living". So, that's what makes him different and this training effective."*

Negotiating skills are absolutely vital in the business world and Jim's experiences and knowledge were exactly what the delegates needed to boost and improve their current or future businesses. It was undeniably a beneficial course to top leaders and organizations, and they thought so too! The discussions and activities helped the respected participants a lot with understanding the topic, and it encouraged bonding and communication among the attendees and also, the speaker. All in all, the delegates were extremely grateful and they fully agreed that it was a memorable and compelling course.

Here are some of the testimonials gathered from the delegates who were present at the event:

**Andreas Baumann - Purchasing Director, Robert Bosch Investment Ltd**

*"Jim is very experienced, he provides excellent examples and overall, a very good course. This negotiation course will help me further educate my associates, to pass on the knowledge to them in training. It also enables me to add more points to my own knowledge."*

**Lionel Mathias – Head of Compliance, Natixis**

*"Absolutely brilliant! Loved the structure of the program and how an art war reduced to science. The case studies given to us by the trainer had a good taste of how the skills could be used in the marketplace. Good for Kexxel Group to be associated with such an expert speaker. Thank you Adora for organizing this! =)"*

**Ashraf Allam – Regional Managing Director, AMGEN**

*"Excellent opportunity to refresh my mind and update my negotiation skills! It also helped me to build network with executives from different industries. Kexxel Group is an outstanding organization for events. Adora Tan has been very friendly & helpful throughout the event. "*

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Henry Lim Kah Chean - Vice President - Division Lead HDX, Siemens Malaysia Sdn Bhd

*"Great job to Kexxel for the gathering of similar level of people for the training session. It's important that Kexxel continues to bring world class speakers into the local scene. It's fantastic knowing Jim in person and you can feel his passion."*

Jean-Noel Daguin - Executive Vice President China, Manitowoc Cranes

*"Jim's experience and engagement gives me high value to the knowledge about negotiation. There were also a lot of case studies and practical exercises, which were very helpful."*

Jack Lim Swee Ann – Programmer, Resorts World at Sentosa Pte Ltd

*"Jim Thomas is knowledgeable and very experience in his coaching. I enjoyed myself very much during the whole process and learned a lot, and I will execute what I have learned in my ground of career. Kexxel is a perfect company that provides wonderful courses."*

Anitha Narayanan - Commercial Director, Levi Strauss (Malaysia) Sdn Bhd

*"The speaker is highly insightful and the case studies are relevant and useful. The event was well organized by Kexxel. The participants were highly interactive – a very diverse group overall."*

Hiba Andari – Regional Director Trading, UM

*"Inspiring trainer with great sense of humor. Good stuffs that I'm taking back with me. Thanks a lot Jim! The main strength of this event was the techniques and the mostly done mistakes."*

For those who are interested in participating in our future events for this topic or other topics, keep a lookout as we will be organizing this event in and other events!! =) For more information on this, just log on to our official website at [www.kexxel.com](http://www.kexxel.com)

Join us on LINKEDIN (Negotiate to Win Masterclass Asia & Middle East Group)

This group is open to all professionals who deal with negotiation on a regular basis or use negotiation as a career. Here, members are encouraged to discuss and debate on any related topics to benefit from new ideas and opinions from different professionals in different career fields in regards to Negotiation. Kindly use this platform to actively contribute and network with others.

[http://www.linkedin.com/groups/Kexxel-Negotiate-Win-Asia-Middle-3711605/about?trk=anet\\_ug\\_grppro](http://www.linkedin.com/groups/Kexxel-Negotiate-Win-Asia-Middle-3711605/about?trk=anet_ug_grppro)

For pictures and testimonials on our event, please go to our Facebook page at:

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If you are interested in any other choice of topics, just give us a buzz or forward your enquires to [eliza.yeo@kexxel.com](mailto:eliza.yeo@kexxel.com) and we will definitely strive to present the best for you! Look out for our 3+1 packages and also our early bird special!

If you have more than 15 delegates and would be keen to conduct an In House Training in your own company for this topic or any other topic of interest for that matter, just give us a buzz or forward your enquires to us and we will definitely strive to present the best for you!

Kexxel Group is a leading business intelligence company providing top level business learning & strategic networking platforms to Fortune 1000 & Blue chip companies in Asia, Africa & Middle East Region, through International Business Conferences, Hospitality Management, Corporate Trainings, In House Trainings & International Exhibitions.

For Immediate Release

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Kexxel Group is a leading business intelligence company providing top level business learning & strategic networking platforms to Fortune 1000 & Blue chip companies in Asia, Africa & Middle East Region, through International Business Conferences, Hospita

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**Industry:**

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**Where:** Guadalajara,Mexico  
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